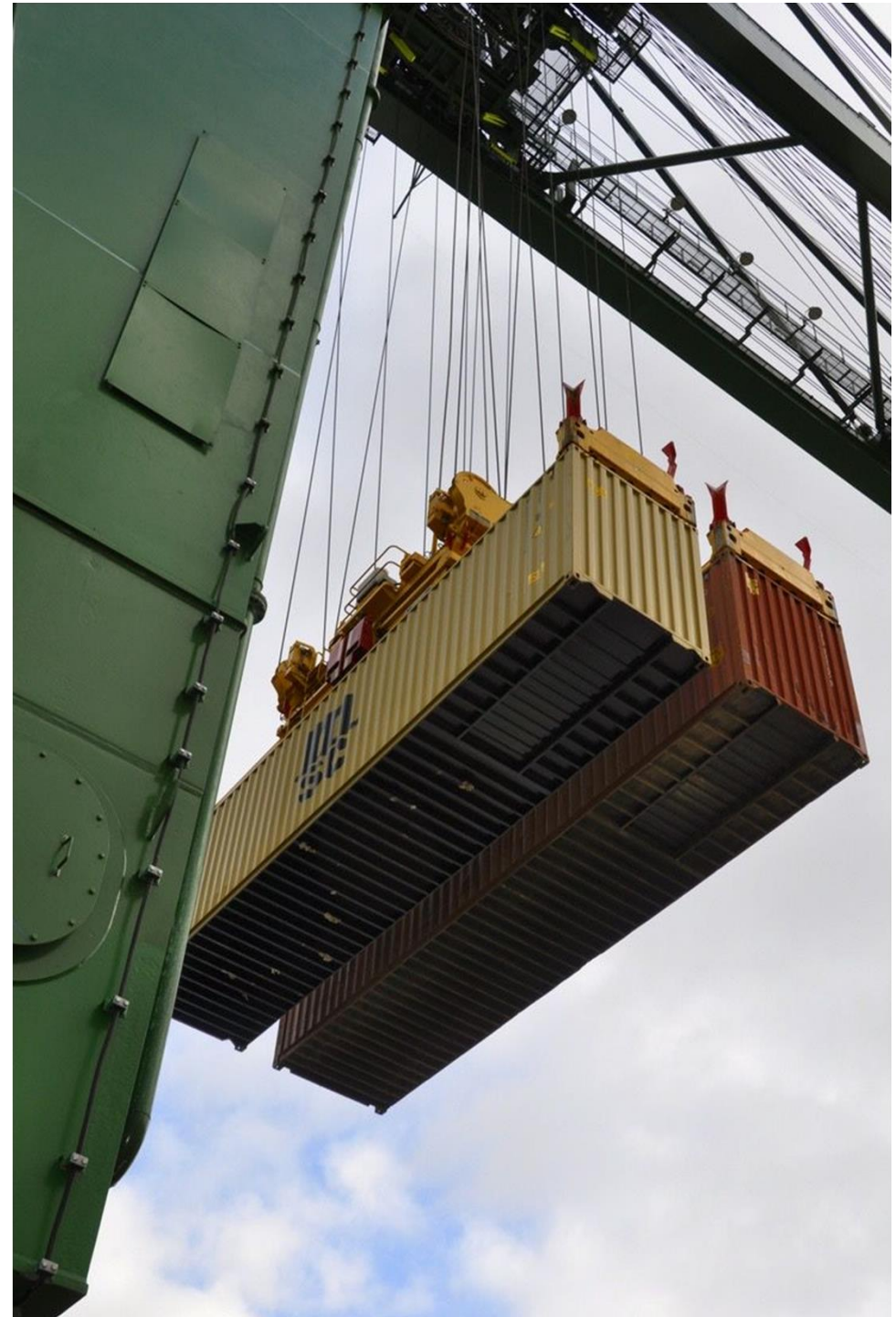


INDUSTRIAL PROJECTS

## **SPECIALISED LOGISTICS. SAFELY DELIVERED.**

Global Forwarding – Excellence. Simply delivered.

We provide our valued customers with comprehensive transportation solutions, including **road shipping services**. With expertise in air, sea, and land transportation, we ensure efficient logistics across every corner of Libya. Our specialization extends to serving major international companies, enabling us to conduct seamless transportation operations to oil fields throughout the country.



## CONTENTS

- Introduction: Excellence. Simply delivered.
- Our service capabilities
- Sector focus
- Operational excellence
- Health, safety and environment policies
- Compliance
- Material management system

## WELCOME TO OUR INDUSTRIAL PROJECTS





**SAFETY, SPEED AND  
EFFICIENCY IN  
LARGE-SCALE  
LOGISTICS.**



Excellence. Simply delivered. is our customer promise. For our Industrial Projects division, that promise is achieved through the extensive sector and project forwarding expertise of our team, the strength of our global network, a zero tolerance compliance environment, and a strong Health, Safety and Environment (HSE) culture that permeates through everything we do.

Throughout the years, we have helped both small and large customers successfully execute their projects, be it single move or ad-hoc shipments, capital projects and maintenance, repair and operations (MRO) including global multi-supplier management, from pick-up through consolidation and delivery to fabrication facilities and final project jobsites.

Our customer promise, supported by our experience, continuous emphasis on process improvement, and relentless focus on developing tailored solutions aimed at simplifying our customers' lives, is what puts us in a unique position to support you in any location, no matter how remote.

Count on our local knowledge of ports, roads, infrastructure, equipment and regulations, and experience operating in challenging and remote environments to deliver on your business needs while always maintaining the highest commitment to safe, compliant and secure operation.

# OUR SERVICE CAPABILITIES

Our industry expertise and worldwide presence, combined with our end-to-end service portfolio delivers tailored logistics solutions to meet your specific needs.



## CORE LOGISTICS OFFERING

- Domestic transportation
- Heavy lift transportation
- Marine services
- Air chartering
- Ocean chartering
- Bulk chartering transportation
- Transport engineering
- Loading/discharge supervision
- Warehousing (3PL/4PL)
- Consolidation, storage, and marshaling
- Sequencing planning, supervision, and execution
- Customs brokerage/duty drawback
- SameDay (24/7/365 expedited white glove service)

## SPECIALIZED EXPERTISE

- Rig Logistics Competence Center
- Rig moves and relocations
- Rig down operations
- Wind Industry Competence Center
- Plant activation, de-activation/relocations
- Control towers
- Hub management
- Spare parts logistics

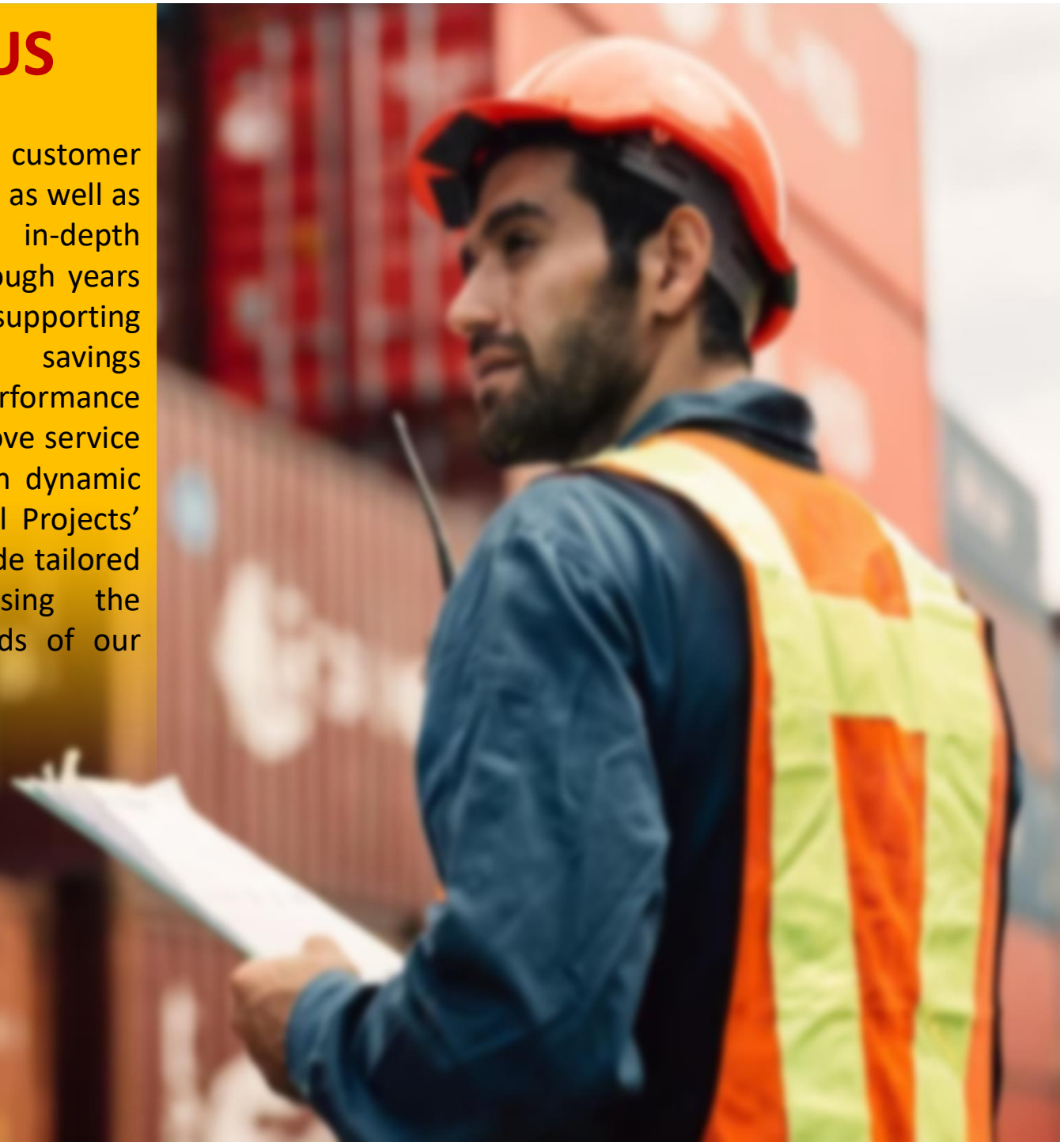
## INFORMATION TECHNOLOGY

- Material management system with EDI capability
- Project cargo tracking and trace systems/ Radio
- Frequency Identification (RFID) tracking
- Cargo expediting/PO management
- Document management
- Journey management
- Data collection, management and customized reporting



## SECTOR FOCUS

Our network of experienced customer managers and project operators, as well as competence centers offer in-depth industry expertise acquired through years of hands-on experience. Be it supporting customers achieve targeted savings through increased data and performance visibility, or assisting them improve service levels and reduce costs through dynamic routing solutions, Our Industrial Projects' sector focus enables us to provide tailored solutions aimed at addressing the individual project logistics needs of our customers' industries.



# OUR MAIN FOCUS IS ON THE FIVE FOLLOWING SECTORS.

## OIL AND GAS

- On-shore and off-shore drilling rigs
- On-shore and off-shore logistics/MRO
- Floating storage and offloading (FSO)/ floating production, storage and offloading (FPSO)/floating storage and regasification units (FSRU) construction support/ MRO
- Supply base management
- Refinery upgrades, expansions and pipeline construction
- Floating liquefied natural gas (LNG)/LNG plants

## OIL AND GAS

- On-shore and off-shore drilling rigs
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## MINING

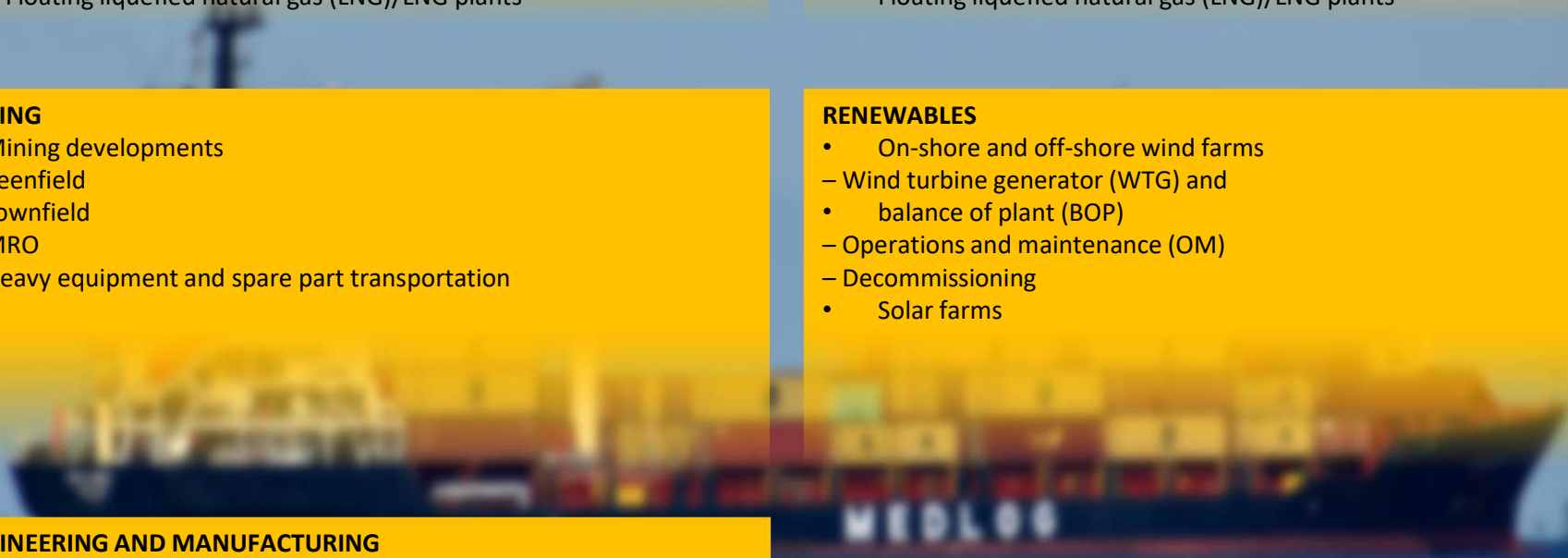
- Mining developments
  - Greenfield
  - Brownfield
- MRO
- Heavy equipment and spare part transportation

## RENEWABLES

- On-shore and off-shore wind farms
  - Wind turbine generator (WTG) and balance of plant (BOP)
  - Operations and maintenance (OM)
  - Decommissioning
- Solar farms

## ENGINEERING AND MANUFACTURING

- Plant activation/de-activation logistics
- Power plants generators, turbines
- Aerospace and transportation
- Construction equipment
- Industrial equipment





# OPERATIONAL EXCELLENCE

Simplifying our customers' lives through high quality operations is a fundamental commitment carried out by all of our team members across the world. It begins during our initial customer touch points, where our solution development teams work side by side with our customers to understand their needs and identify innovative, cost effective solutions. It continues with the deployment of dedicated project implementation experts that set up Standard Operating Procedures, system requirements, KPI's, and clear interfaces between our project and customer teams. Beyond the initial project set-up, operational excellence is achieved through the deployment of experienced project forwarding professionals to manage day-to-day operations, on-going performance monitoring and health checks, IT system integration to reduce manual work and errors and a strong process improvement culture supported by our tested First Choice Way methodology.



# HEALTH, SAFETY AND ENVIRONMENT POLICIES

Our Industrial Projects HSE policy aims to ensure that all of our employees, subcontractors, stakeholders, assets and the surrounding environment in which we work remain out of harm's way. Any and all operations are performed strictly within the guiding principle of "zero harm" as stated in our HSE policy.

In addition to employing an experienced team of dedicated HSE professionals to support our projects and operations across the globe, we have also instituted mandatory annual training for all of our employees, and continuously seek to review and improve our procedures.

Our sector teams understand the specific requirements of your industry and know how to minimize the risk of incidents and damage. Anyone involved with a project is empowered to stop any work that they feel is unsafe, without fear of adverse consequences.

Whether kicking-off a management meeting with a safety-moment, ensuring employees comply with the yearly mandatory training and operate accordingly, supervising and educating sub-contractors and partners, or performing a safety audit on site, safety is an integral part of everything we do.





# COMPLIANCE

Industrial Projects complies with all relevant international and country specific regulations, as well as industry standards and guidelines. Our document framework and supporting HSE Management System conforms to the requirements of Occupational Health and Safety Assessment Series 18001, with accreditation in several regions and countries.

All of our personnel are trained and managed to adhere to our global Code of Conduct and the strictest international standards, including the Foreign Corrupt Practices Act (FCPA), The UK Bribery Act 2010 and OECD conventions.

## **OUR TEAMS OPERATE UNDER STRICT PROTOCOLS:**

- Mandatory annual internal trainings and certifications
  - Competition compliance
  - Anti-Corruption and business ethics
  - Code of Conduct
- Subcontractors are also managed under a zero tolerance policy
  - Health, Safety and Environment vendor audits
  - Secure, online, Subcontractor Management Programme, powered by Achilles
  - Third party due diligence
  - Audit rights in subcontractor agreements with key vendors
  - External audits where appropriate



# MATERIAL MANAGEMENT SYSTEM

Our proprietary web-based Material Management System (MMS) enables us to offer our customers the flexibility to tailor its features to their individual project requirements. This robust system's data collection, management, and reporting enables improved operational control and enhanced cost savings through accurate performance data and detailed record of spend visibility for complex logistics through all modes of transport and across any geography.

## **You'll benefit from:**

- Visibility through an easy access web based portal
- Standardized EDI interfaces
- PO management with line item visibility
- Ability to attach documents at PO, shipment control number, forecast and shipment level
- PO expediting
- Container location management
- Document production, distribution and depository
- Pre-alert automation and distribution
- Inventory visibility
- Exceptions and deviation KPI reports
- Net-sales and freight spend vs. revenue reports
- Interface with bar code, RFID (active and passive), and Global Positioning System (GPS).

The MMS team works closely with our global Innovation Center to evaluate the latest technologies and determine whether they can benefit your project and be cost effective.



## **GLOBAL REACH, LOCAL KNOWLEDGE**

Our dedicated teams of project forwarding specialists are located in 50+ offices around the globe, and can execute your project in any location, no matter how remote. Being part of the world's largest logistics network, with presence in over 220 countries and territories, provides us with the unique capability of managing your cargo while keeping partners/agents to a minimum.

